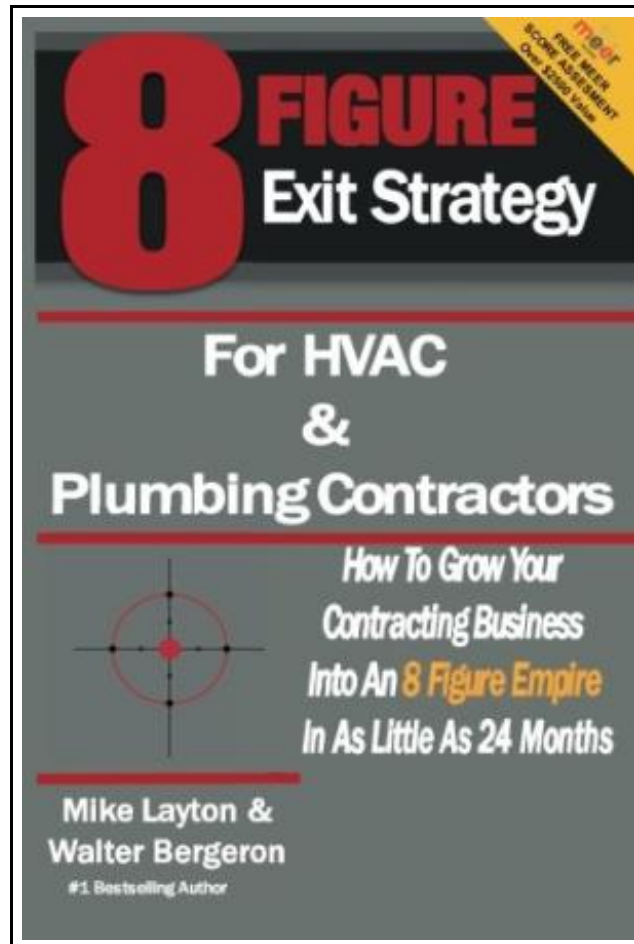


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Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Welcome to what we sincerely desire to be a life altering course change in the direction you are heading with your contracting business. This book will reveal to the driven HVAC or Plumbing Contractor, truths and secrets previously only available to mega sized corporations. The truths to be revealed will show you how to organically and exponentially grow your contracting business simply by signing on the dotted line. The formula we reveal to you will show you the path to sell your business to get you your long deserved freedom. Time freedom, money freedom, freedom to live life on your terms and most importantly freedom earned early enough in your life to have many, many years to enjoy the fruits of your labor. The process to grow your contracting business to the 8 figure level is broken up into five parts: Part 1: Marketing Makeover - Implementation of your foundational and advanced marketing systems initiates positive growth that will become the leverage point you ll need to explode the growth in your business. Get good at it and you ll reap tremendous rewards, ignore it and you will be doomed to mediocrity. Part 2: Running On Autopilot - More than a simple operations manual, the systems in your business must be able to provide initial and ongoing training for your staff. They must be easily accessed and used in convenient as well as new and exciting ways. Development and documentation of these systems is not an academic exercise and must be proactively created with the input of your staff at the location where the system actions are being performed. The six major functions in your business that must,...



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